



# Zayd Willis

Civil Engineer (PE)

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## STRENGTHS

- Leadership**  
Guided diverse teams effectively while creating an engaging work atmosphere. Peers often sought advice on complex issues.
- Communication**  
Expertly conveyed technical concepts during meetings, resulting in improved client collaborations and resolutions.
- Project Management**  
Streamlined project workflows and consistently met our deadlines, gaining respect from clients and stakeholders alike.
- Technical Expertise**  
Strong abilities in Stormwater Design driven by proficiency with Civil 3D, utilized in numerous successful project implementations.
- Client Relations**  
Built lasting relationships with clients; recognized as their go-to professional for feedback and future projects.

## SKILLS

- Civil Engineering Design
- Stormwater Management
- Project Management
- Client Relationship Management
- Public Speaking | Team Leadership
- Regulatory Compliance
- Site Planning | Grading Design
- Technical Proposal Writing
- Municipal Approvals
- Business Development | Mentoring
- Community Engagement

## SUMMARY

Dedicated Civil Engineer with over 12 years of experience in land development projects, specializing in stormwater management and site planning. Proficient in leading teams and managing complex project deliverables while ensuring compliance with local regulations. Proven ability to build and maintain client relationships, delivering technical presentations in public forums. Actively contributed to municipal approvals, guiding junior engineers through project phases from concept to construction documents. Experienced in developing strong client partnerships, identifying new business opportunities, and presenting at public meetings, ensuring all stakeholders are effectively engaged throughout project lifecycles.

## EXPERIENCE

### Senior Civil Engineer

BlueSky Engineering Group | January 2020 - Present | Jersey City, NJ

Oversaw a range of land development projects, leading a dynamic team of engineers while ensuring quality and compliance at every stage. Facilitated communications with clients and municipalities, serving as a key representative for the firm.

- Provided mentorship to junior engineers, fostering a collaborative and growth-oriented environment.
- Managed stormwater design projects, ensuring adherence to New Jersey regulations.
- Prepared detailed civil engineering plans with focus on regulatory compliance and technical accuracy.
- Presented findings at multiple municipal board meetings, addressing concerns and facilitating understanding.
- Spearheaded resource allocation and budgeting for various projects, aligning timelines with client expectations.
- Developed long-standing client relationships, becoming a trusted advisor for project planning.

### Civil Engineer

Redwood Engineering Solutions | March 2015 - December 2019 | Parsippany-Troy Hills, NJ

Worked on diverse land development projects, collaborating closely with cross-functional teams to ensure successful project delivery and compliance with all necessary standards.

- Engineered innovative stormwater management systems using Civil 3D software, enhancing project efficiency.
- Collaborated with multidisciplinary professionals to troubleshoot permitting challenges swiftly.
- Initiated project planning strategies, significantly improving workflow and resource management.
- Conducted thorough site evaluations, composing comprehensive reports that aided in client presentations.
- Engaged in community discussions, addressing stakeholder inquiries regarding project impacts.
- Contributed actively to business development efforts through proposal writing and client outreach.

### Junior Civil Engineer

GreenField Engineering Partners | June 2012 - February 2015 | Bridgewater, NJ

Supported senior staff in the execution of various designs within a fast-paced environment, contributing to significant land development projects.

- Assisted in the preparation of engineering drawings using Civil 3D for a variety of projects.
- Conducted research on effective design solutions, ensuring state regulation compliance throughout.
- Participated in public meetings, supporting project plan defenses and community engagement initiatives.

## Problem Solving

## Cross-Functional Collaboration

## LANGUAGES

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English Native

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Spanish Intermediate

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## MY CAREER

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● Senior Civil Engineer at BlueSky Engineering Group (6.5 Years)

● Civil Engineer at Redwood Engineering Solutions (4.8 Years)

● Junior Civil Engineer at GreenField Engineering Partners (2.7 Years)

- Developed and monitored project schedules, ensuring timely delivery of engineering outputs.
- Facilitated coordination with local agencies to smooth the approval processes for ongoing projects.
- Worked under direct guidance from senior engineers, gaining valuable insights into real-world applications.

## LEADERSHIP & AWARDS

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- Professional Achievement Award, BlueSky Engineering Group
- Best Team Collaboration, Redwood Engineering Solutions

## EDUCATION

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### Bachelor's Degree in Civil Engineering

Rutgers University 🎓 GPA: 3.6 📅 2012 📍 New Brunswick, NJ

**Coursework:** Structural Engineering, Soil Mechanics, Hydrology, Site Planning

## CERTIFICATIONS

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- Professional Engineer (PE) License, New Jersey 📅 2020
- Certified Civil 3D Professional 📅 2021

## TECHNICAL SKILLS

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- **Engineering Software:** Civil 3D, AutoCAD, Revit
- **Project Management Tools:** MS Project, Asana, Trello
- **Analysis Software:** STAAD.Pro, SAP2000, HEC-RAS
- **Design Standards:** NJDEP, AASHTO, ASTM
- **Presentation Platforms:** PowerPoint, Google Slides, Zoom
- **Permitting Tools:** EasyPermit, LocalGovConnection, SmartGov
- **Documentation Tools:** Microsoft Word, PDF-XChange, SharePoint
- **Survey Equipment:** Total Station, GPS Surveying, Leveling Instruments
- **Quality Assurance Systems:** ISO 9001, Six Sigma, Lean Manufacturing
- **Geotechnical Analysis:** PLAXIS, GeoStudio, LPILE

## PROFESSIONAL AFFILIATIONS

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- American Society of Civil Engineers (ASCE)
- New Jersey Society of Professional Engineers (NJSPE)

## ADDITIONAL INFORMATION

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**Work Status** : Authorized to work in United States. No sponsorship required.

## REFERENCES

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AVAILABLE ON REQUEST