



# Bianca Melendez

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## SUMMARY

Focused Customer Support Specialist with over two years in dynamic call center settings. Expertise encompasses resolving customer inquiries efficiently while nurturing lasting relationships. Committed to delivering positive experiences and enhancing customer loyalty. Continuously striving for personal development, eager to apply valuable skills gained from customer interactions to new challenges and align with organizational goals. Takes pride in contributing significantly to team objectives, working closely with colleagues to refine processes, and elevate service standards. Looking forward to expanding expertise within a vibrant company focused on innovation and sustainability.

## EXPERIENCE

### Customer Service Representative

January 2025 - Present

Tech Solutions Inc.

Springfield, IL

Provided top-tier support to customers utilizing phone and email platforms. Ensured swift resolution of issues, maintaining high customer satisfaction levels. Fostered collaboration with team members, focusing on seamless communication and prioritizing the needs of customers.

- Acted as a reliable representative, assisting customers promptly with their inquiries.
- Resolved issues skillfully, building customer trust and loyalty through effective responses.
- Managed customer orders proactively, ensuring products were delivered without delay.
- Collaborated with internal teams to enhance operational workflows and refine customer experiences.

### Call Center Associate

June 2024 - December 2024

Bright Future Services

Chicago, IL

Delivered comprehensive assistance to clients regarding products and services within a bustling call center atmosphere. Prioritized efficient resolution of customer concerns by demonstrating patience and professionalism throughout each interaction.

- Guided customers in understanding services clearly, enhancing product knowledge.
- Provided timely solutions during critical moments, fostering a sense of reliability.
- Maintained an upbeat demeanor consistently, praising efforts of customers during calls.
- Followed up with clientele post-interaction, confirming resolution satisfaction.

## LEADERSHIP & AWARDS

- Customer Service Excellence Award, 2025
- Top Performer Recognition, 2024

## EDUCATION

### Associate of Arts in Communications

2024

Springfield Community College GPA: 3.5

Springfield, IL

*Coursework: Public Speaking, Interpersonal Communication, Conflict Resolution, Media Studies*

## CERTIFICATIONS

- Customer Service Excellence Certification 📅 2025
- Conflict Management Training 📅 2026

## TECHNICAL SKILLS

- **CRM Software:** Salesforce, Zendesk, Freshdesk
- **Communication Tools:** Slack, Microsoft Teams, Zoom
- **Office Suites:** Microsoft Office, Google Workspace, LibreOffice
- **Phone Systems:** VoIP, Landline systems, Softphones
- **Project Management Tools:** Trello, Asana, Monday.com
- **Survey Tools:** SurveyMonkey, Typeform, Google Forms
- **Reporting Techniques:** Excel Charts, Data Dashboards, Automated Reports
- **Data Entry Tools:** Microsoft Excel, Google Sheets, Airtable

- **Technical Support Tools:** Remote Desktop, Help Desk software, Knowledge Bases
- **Training Programs:** Role-playing exercises, Skill development workshops, New hire orientations

**SKILLS**

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- Excellent verbal and written communication
- Proficient in customer relationship management
- Strong problem-solving abilities
- Empathetic customer interaction
- Flexible work hours adaptability
- Conflict resolution skills
- Time management expertise
- Remote support proficiency
- Detail-oriented mindset
- Collaboration tools experience
- Data entry accuracy
- Basic technical troubleshooting
- Interpersonal skills
- Positive attitude
- Ability to handle multiple priorities
- Responsiveness

**PROFESSIONAL AFFILIATIONS**

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- Member, National Customer Service Association
- Volunteer, Local Food Bank

**LANGUAGES**

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- English (Native)
- Spanish (Intermediate)

**ADDITIONAL INFORMATION**

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**Work Status** : Authorized to work in United States. No sponsorship required.

**REFERENCES**

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AVAILABLE ON REQUEST