



# Emily Johnson

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## SUMMARY

Driven and detail-oriented Product Management Analyst with over four years' experience in inventory management and product development. Attentive analysis of market trends led to successful product strategies that elevated customer satisfaction. Developed strong vendor relationships, ensuring quality assurance through effective negotiation and dashboard reporting. Adept in collaborating with cross-functional teams, which fostered innovative product launches while optimizing inventory processes. Passionate about utilizing analytical capabilities for continuous improvement to empower decision-making within company growth objectives.

## EXPERIENCE

**Product Management Analyst** January 2023 - Present  
Innovative Goods Inc. *Oak Brook, IL*

Impactful role as a Product Management Analyst focused on enhancing product offerings and managing supplier relations. Analyzed key product performance metrics to drive strategic improvements in inventory turnover and profit margins.

- Analyzed product performance metrics to inform strategic decision-making and boost inventory turnover.
- Developed solid relationships with suppliers, successfully negotiating favorable pricing and enhanced product quality.
- Conducted in-depth market research to pinpoint emerging trends and align offerings with consumer preferences.
- Collaborated with diverse teams, facilitating the successful launch of multiple new product lines.

**Junior Product Analyst** June 2021 - December 2022  
Peak Performance Supplies *Naperville, IL*

Assisted teams in moving projects forward, consistently achieving objectives through analytics and supplier communication. Supported senior analysts with critical evaluations to support high standards in product offering.

- Evaluated vendor proposals and samples to ensure compliance with quality standards.
- Supported inventory analysis and stock assessments, aiding in efficient supply chain management.
- Collected and analyzed customer feedback on products, identifying actionable areas for improvement.
- Coordinated closely with cross-functional teams leading initiatives toward continual enhancement.

**Intern** January 2021 - May 2021  
Skyline Innovations *Chicago, IL*

Focused on supporting the product team with research and event coordination. Gained hands-on experience contributing to significant organizational projects.

- Collaborated relevantly with the product development team on comprehensive market research efforts.
- Organized logistics for impactful product launch events, ensuring seamless execution.
- Prepared presentations for stakeholders during internal meetings, effectively communicating key insights.
- Assisted in qualitative assessments to influence strategic benefits driving product success.

## LEADERSHIP & AWARDS

- Received Employee of the Month recognition for outstanding contributions in vendor relationship management.
- Achieved the 'Innovative Product Launch' award for delivering successful products ahead of schedule.

## EDUCATION

**Bachelor's Degree in Business Administration** 2020

University of Illinois GPA: 3.8

**Coursework:** Market Analysis, Inventory Control, Supplier Management, Product Development

## CERTIFICATIONS

- Certified Supply Chain Professional (CSCP) 📅 2023
- Six Sigma Green Belt Certification 📅 2025

## TECHNICAL SKILLS

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- **Project Management Tools:** Trello, Asana, JIRA
- **Data Analysis Software:** Excel, Tableau, SQL
- **Communication Platforms:** Slack, Microsoft Teams, Zoom
- **Presentation Software:** PowerPoint, Google Slides, Prezi
- **Design Software:** Adobe Illustrator, Canva, Microsoft Publisher
- **Database Management Systems:** MySQL, Oracle, Microsoft Access
- **CRM Software:** Salesforce, HubSpot, Zoho CRM
- **Reporting Tools:** Google Analytics, Looker, SAP BusinessObjects
- **Supply Chain Software:** SAP SCM, Oracle SCM Cloud, Kinaxis
- **Quality Assurance Methodologies:** ISO 9001, Six Sigma, Total Quality Management

## SKILLS

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- Product Development
- Market Analysis
- Vendor Management
- Inventory Control
- Supply Chain Optimization
- Customer Feedback Analysis
- Presentation Skills
- Cross-functional Teamwork
- Strategic Negotiation
- Quality Assurance
- Data Analysis
- Trend Identification
- Competitive Research
- Operational Efficiency
- Collaboration Tools
- Risk Assessment

## PROFESSIONAL AFFILIATIONS

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- Member of the Supply Chain Management Association, actively involved in workshops and networking events.
- Participated in community initiatives aimed at improving sustainability in supply chains.

## LANGUAGES

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- English (Native)
- Spanish (Proficient)

## ADDITIONAL INFORMATION

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**Work Status** : Authorized to work in United States. No sponsorship required.

## REFERENCES

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AVAILABLE ON REQUEST