

MARIANA OWEN

SALES REPRESENTATIVE - MEDICAL PRODUCTS

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HealthTech Solutions
Hiring Manager
Newark, NJ

Dear Hiring Manager,

I am excited to express my passion for the Sales Representative position at HealthTech Solutions. This opportunity intertwines seamlessly with my enthusiasm and dedication toward medical products.

My experience encompasses over seven years in the medical sales arena, which reveals a commitment to driving growth through relationship-building, ensuring success beyond mere expectation. There was a moment of uncertainty when I transitioned from account manager to senior sales executive, but it sparked a fierce determination to lead dynamic initiatives, culminating in a 25% revenue growth.

In my current role, I cultivate strong connections with buyers and category managers. This is merely a glimpse of my journey, emphasizing the importance of collaboration to conquer challenges and delight clients. Through RFP responses, I have expertly coordinated with internal operations to deliver competitive wins, fueling further success in my initiatives.

What stands out to me about HealthTech Solutions is the company's unwavering commitment to quality and innovation within the medical field. I aim to expand market presence, nurture RFP responses, and cultivate valuable relationships with key distributors, merging my personal ambition with your vision in the industry.

I look forward to the prospect of contributing to your team.

Thanks,

Mariana Owen

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