



# Malachi Randall

## Sr. Manager, Revenue Accounting

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### STRENGTHS

- 👤 **Leadership in Teams**  
Promoted positive environments that boosted morale and development, reinforcing open dialogues among diverse groups.
- 🔍 **Analytical Thinking**  
Applied critical analysis yielding measurable results in revenue processes; quickly correlated findings led to enhancements.
- 💬 **Communication Skills**  
Fostering clarity in communication has enabled collaborative successes across departments instilling mutual respect.
- ⚙️ **Process Improvement**  
Identified inefficiencies within existing frameworks suggesting carve-outs that facilitated expedited workflows.
- 🎓 **Training Development**  
Designed creative curricula focusing on practical applications of accounting principles; elevated ability systematically.

### SKILLS

Revenue Accounting U.S. GAAP

Financial Reporting

Team Leadership ERP Systems

Analytical Skills

Microsoft Office Suite

Customer Service

Contract Management

Audit Preparation Data Analysis

Process Evaluation

Compliance Standards

Staff Training

### SUMMARY

Experienced accounting professional with over 6 years dedicated to revenue accounting and financial reporting. Proven ability to lead teams in compliance with U.S. GAAP while implementing process improvements that positively impact revenue recognition from contracts. Strong analytical skills support swift identification of issues and facilitation of effective solutions, fostering collaboration across departments. A track record of developing and delivering training programs ensures every team member is equipped for success. Committed to upholding high standards during audits and maintaining the integrity of financial operations.

### EXPERIENCE

#### Revenue Accounting Manager

Bright Future Financial Solutions 📅 January 2023 - Present 📍 Houston, TX

Responsible for overseeing revenue accounting functions ensuring adherence to U.S. GAAP and regional policies across multiple territories. Led a team of accountants towards accurate posting and recognition of revenue from sponsorships, enabling operational efficiency. Developed comprehensive training enhancing capabilities and awareness among staff regarding accounting practices.

- Implemented procedures for revenue recognition assisting in the resolution of complex contributions and agreements.
- Spearheaded initiatives promoting compliance within cross-organizational teams leading to streamlined processes.
- Reviewed and approved revenue journal entries that reinforced adherence to established accounting protocols.
- Established performance metrics cultivating an environment of continuous improvement among revenue accountants.
- Collaborated extensively with senior management to ensure adequate controls are maintained, enhancing overall financial health.
- Coordinated annual audits through meticulous preparation thereby meeting external audit requirements seamlessly.

#### Senior Accountant

Community Health Trust 📅 June 2019 - December 2022 📍 San Antonio, TX

Played a pivotal role in managing revenue recognition efficiently while analyzing intricate financial agreements ensuring correct applications under accounting standards. Cultivated mentorship amongst junior staff highlighting significant areas for professional growth and departmental cohesion.

- Executed analytical reviews on multi-faceted financial agreements aligning them with recognized accounting methods.
- Championed communication within multidisciplinary teams driving adaptations in workflows which improved efficiency by reducing bottlenecks.
- Delivered extensive training sessions elevating understanding of revenue policies amongst the accounting team participants.
- Engaged successfully with auditors ensuring transparent documentation aligned with comprehensive preparations for auditing services.
- Oversaw integration of new ERP tools advocating for technology utilization towards enhanced operational effectiveness.
- Contributed to strategic planning discussions aimed at overcoming key operational challenges facing regional revenue units.

#### Revenue Accountant

Visionary Health Group 📅 April 2016 - May 2019 📍 Dallas, TX

LANGUAGES

English Native

Spanish Intermediate

MY CAREER



- Revenue Accounting Manager at Bright Future Financial Solutions (3.6 Years)
- Senior Accountant at Community Health Trust (3.5 Years)
- Revenue Accountant at Visionary Health Group (3.1 Years)

Contributed importantly to rigorous revenue accounting processes establishing accuracy in both journal entries and receivable accounts. Collaborated actively during audits supplying essential documentation and engaging with stakeholders.

- Actively monitored and reconciled revenue accounts addressing discrepancies through thoughtful investigation.
- Formulated detailed financial reports for internal review aiding higher-stakes decision-making processes.
- Promoted effective partnerships between teams soliciting input that strengthened revenue recognition practices.
- Directed ongoing evaluation of revenue recognition processes introducing tangible refinements therein.
- Presented findings to management which fostered transparent communication regarding revenue generation efficacy.
- Maintained exemplary recordkeeping methods championing reliable tracking of revenue streams across varied channels.

LEADERSHIP & AWARDS

- Received 'Employee of the Month' Award for outstanding contribution to financial policy refinement.
- Recognized with 'Team Excellence Award' for successful completion of audit projects ahead of schedule.

EDUCATION

Bachelor's Degree in Accounting

University of Texas at Austin 🎓 GPA: 3.6 📅 2016 📍 Austin, TX

**Coursework:** Financial Reporting, Revenue Accounting, Taxation, Auditing

CERTIFICATIONS

- Certified Public Accountant (CPA) 📅 2021
- Advanced Corporate Finance Certification 📅 2020

TECHNICAL SKILLS

- **Accounting Software:** Oracle Cloud, QuickBooks, SAP
- **Analytics Tools:** Power BI, Tableau, Excel
- **Project Management Tools:** Asana, Trello, Microsoft Project
- **Compliance Standards:** AICPA, GASB, FASB
- **Reporting Tools:** SAP Business Objects, Cognos, Hyperion
- **Communication Tools:** Slack, Teams, Zoom
- **Document Management Systems:** DocuSign, SharePoint, Google Drive
- **Training Platforms:** LinkedIn Learning, Coursera, Khan Academy
- **Tax Compliance Software:** Intuit ProConnect, Wolters Kluwer CCH, Drake Tax
- **Financial Modelling Tools:** Excel, MATLAB, R

PROFESSIONAL AFFILIATIONS

- Member of the American Institute of Certified Public Accountants (AICPA).
- Active participant in the Texas Society of CPAs, contributing to local educational mandates.

ADDITIONAL INFORMATION

**Work Status** : Authorized to work in United States. No sponsorship required.

REFERENCES

AVAILABLE ON REQUEST