Kenneth Benitez

Vice President, Healthcare Investment Banking

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STRENGTHS

Strategic Communication
Cultivated exceptional communication skills, resulting in strong rapport with key stakeholders and clients.

Leadership Development
Proven track record in nurturing talent, coaching juniors to excel in high-stakes financial environments.

Analytical Mindset
Employed advanced analytics in frontline decision-making; earned recognition from peers for insightful contributions.

Client-Centric Approach
Prioritized client needs in all pursuits, enhancing loyalty through dedicated service and exceptional outputs.

Results Orientation
Focused steadfastly on achieving outcomes, consistently meeting deadlines without compromising quality or standards.

SKILLS

Investment Banking
M&A Transactions
Financial Modeling
Client Relationship Management
Team Leadership
Market Analysis
Presentation Skills
Healthcare Sector Expertise
Negotiation Strategies

SUMMARY

Accomplished finance professional with over 7 years in investment banking, particularly within healthcare sectors such as Biotechnology and Medical Devices. Proven ability to execute complex M&A transactions and provide financing solutions while leading cross-functional teams. Recognized for exceptional analytical skills and keen attention to detail, fostering mentorship among junior talent in fast-paced environments. Committed to cultivating strong client relationships through superior financial analysis and crafting impactful presentations while maintaining integrity and sound judgment in strategic decision-making.

EXPERIENCE

Vice President

Healthcare Financial Solutions Inc. June 2022 - Present New York, NY

As Vice President, led deal execution overseeing mergers and acquisitions while managing high-level client engagements. Responsible for originating new client relationships and structuring financial solutions tailored to the healthcare sector, driving transaction success.

- Executed M&A transactions, managing due diligence processes and valuations effectively.
- Founded strong client relationships through innovative financial solutions and strategic guidance.
- Mentored junior analysts, enhancing their capabilities in financial modeling and strategy development.
- Oversaw production of high-quality materials for stakeholders, aligning with broader corporate objectives.
- Collaboration with diverse teams ensured comprehensive transaction execution across healthcare specialties.
- Positioned as a trusted advisor by engaging continually with stakeholders on financial and strategic matters.

Senior Associate

Global Investment Group January 2018 - May 2022 Los Angeles, CA

Served as Senior Associate, focused on executing equity and debt financing transactions. Collaborated closely with senior leadership to deliver impactful advisory services within healthcare mergers and acquisitions, coupled with rigorous market analysis.

- Managed comprehensive execution processes for equity and debt transactions leading to successful funding.
- Advised clients on mergers and acquisitions, deploying strategies that enhanced their market positions.
- Conducted thorough market research providing insights to guide transaction decisions.
- Developed visual and oral presentations for senior stakeholders, showcasing strategic opportunities.
- Enhanced team performance by training and developing junior members' analytical abilities.
- Initiated process improvements within our execution frameworks, boosting operational efficiencies.

Analyst

Investment Strategies LLC August 2015 - December 2017 Chicago, IL

Played a vital role in supporting senior bankers during M&A transactions as an Analyst. Focused on financial analyses and contributed to value-based client presentations, building foundational experience in investment banking.

- Assisted in executing M&A transactions, ensuring transaction accuracy through detailed financial analysis.
- Conducted financial modeling and presents insightful valuation analyses to inform strategic recommendations.

Due Diligence Risk Assessment

Capital Raising Strategic Advisory

Stakeholder Engagement

Regulatory Compliance

Transaction Structuring

LANGUAGES

English Native

Spanish Proficient

MY CAREER

- Vice President at Healthcare Financial Solutions Inc. (4.1 Years)
- Senior Associate at Global Investment Group (4.3 Years)
- Analyst at Investment Strategies LLC (2.3 Years)

- Collaborated in due diligence efforts alongside legal teams ensuring regulatory compliance throughout processes.
- Drafted comprehensive client reports and set presentation quality standards for clarity and professionalism.
- Participated in collaborative brainstorming sessions, generating creative financial solutions and approaches.
- Helped develop onboarding materials providing essential training resources for new analysts.

LEADERSHIP & AWARDS

- Recognized for excellence in mentorship, successfully guiding junior analysts in financial modeling and transaction strategies.
- Selected for outstanding contributions in deal execution at Global Investment Group, enhancing cooperative successes.

EDUCATION

Bachelor of Science in Finance

University of Chicago GPA: 3.8 2015 Chicago, IL

Coursework: *Corporate Finance, Investment Analysis, Financial Reporting, Risk Management*

CERTIFICATIONS

- Certified Financial Analyst (CFA) 2021
- Financial Risk Manager (FRM) 2020

TECHNICAL SKILLS

- **Spreadsheet Software:** Microsoft Excel, Google Sheets, Tableau
- **Presentation Tools:** Microsoft PowerPoint, Prezi, Canva
- **Financial Analysis:** Bloomberg Terminal, FactSet, Capital IQ
- **Planning Software:** Microsoft Project, Trello, Asana
- **Communication Tools:** Slack, Microsoft Teams, Zoom
- **Database Management:** Oracle, SQL Server, MySQL
- **Research Tools:** Crunchbase, PitchBook, IBISWorld
- **Valuation Methods:** Discounted Cash Flows,Comparable Company Analysis,Precedent Transactions
- **Project Management:** Agile, Waterfall, Lean
- **CRM Systems:** Salesforce, HubSpot, Zoho CRM

PROFESSIONAL AFFILIATIONS

- Active member of the CFA Society New York, participating in professional networking and development events.
- Volunteer with Financial Literacy Outreach, helping foster financial education for underprivileged communities.

ADDITIONAL INFORMATION

Work Status : Authorized to work in United States. No sponsorship required.

REFERENCES

AVAILABLE ON REQUEST