

# Leo Pitts

## Cover Letter

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Hiring Team  
Northstar Advisory Group  
Charlotte, NC

Dear Hiring Team at Northstar Advisory Group,

I am excited to apply for the VP/Director of Data & Intelligence Engineering role at Northstar Advisory Group. My background leading data and intelligence engineering teams, consulting delivery, and governed AI platforms aligns closely with the needs of your Analytics and Applied Intelligence practice.

In my current role, I lead a 14-person engineering organization serving regulated clients. I set standards for the **Layer 1 Data Foundation**, including **Zero-ETL**, **semantic layers**, vector stores, knowledge graphs, real-time pipelines, data contracts, and lineage. I have guided teams through architecture reviews, career development, delivery quality gates, and production incident reviews.

My technical work includes production **MCP connectors** for Jira, CRM, ERP, and lakehouse sources, with Entra ID, OAuth, row-level security, column-level security, and policy-as-code controls. I have delivered **Graph-RAG** and retrieval systems using Pinecone, Weaviate, Neo4j, LangChain, and LangGraph, with RAGAS, evals, **Golden Set testing**, chunking standards, and retrieval observability.

Northstar Advisory Group's focus on agentic intelligence, client solutions, and **Center of Excellence** standards is especially appealing to me. I would welcome the chance to partner with AI Solutions Architects and Intelligence Designers on clear hand-offs across Data, Reasoning, and Validation layers, **responsible AI guardrails**, **HITL workflows**, and practical standards that help teams deliver consistent results.

Thank you for considering my application. I would welcome the opportunity to discuss how my leadership and data architecture experience can support Northstar Advisory Group's clients and engineering practice.

Sincerely,

*Leo Pitts*

**Leo Pitts**